



ONE-DAY WORKSHOP

COACHING TO BUILD CAPACITY

UNLEASHING POTENTIAL

In today's fast-paced global marketplace, managers must not only lead, but actively coach employees. Effective coaching promotes creativity, performance excellence and individual resilience, allowing organizations to excel within an environment of continuous change and gain a competitive edge.

Coaching to Build Capacity is a one-day practice-rich program which connects coaching with the **Situational Leadership® Model** to drive continuous coaching conversations. This workshop provides managers with the tools to unlock and maximize the performance and capabilities of their teams, building their individual and collective capacity for higher levels of current and future performance.

In addition to multiple opportunities for learners to interpret and discuss complex behaviors via video case study analysis, there is an equal number of application activities dedicated to practicing the application of **Situational Leadership®** in coaching situations. During these practice sessions, participants receive structured feedback on the tone, articulation of behaviorally specific observations and communication of tangible next steps to drive performance.



BENEFITS OF COACHING TO BUILD CAPACITY

- » Gain an increased ability to help others maximize their job performance
- » Reduce stress and increase efficiency by effectively aligning coaching behaviors to coachees' needs
- » Apply a coaching discussion framework to conduct more effective coaching conversations
- » Identify coaching opportunities and assess task-specific readiness while monitoring progress

Interested in learning more? Contact us at
info@situational.com or call us at **919-335-8763**

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AT THE CENTER FOR LEADERSHIP STUDIES – WE BUILD LEADERS™!